

The Patient Crisis Care Endowment



A personal solution for today and tomorrow



The History: St. Margaret Foundation has a 38-year history of providing programs that are essential for under-resourced people to heal and remain independent. These include four Free Rides Shuttles and other transportation, health screenings, health fairs, flu shots for the elderly, free hospital valet for people with disabilities and more.

The Problem: Because of our existing commitment to these vital programs, we can't keep pace with the rapidly increasing grassroots level needs of our individual patients in crisis. Their personal needs are essential for healing yet are not covered by insurance or Medicare. They include expensive medicine, food pantry items upon discharge, home health visits, walkers, home oxygen, tub benches, stair glides to keep someone in their home, a medical bed for in home care and more.

The Cost: These everyday individual needs of patients in crisis that don't fall under our existing programs exceeds \$120,000 annually. Currently, the fund balance for this purpose is \$49,289.

History of Emergent Patient Needs



Announcing

The Solution:

The Patient Crisis Care Endowment

For Today & Tomorrow



The new **Patient Crisis Care Endowment** is a fund that will hold donations in perpetuity from which the allocated annual earnings will be dedicated to these individual needs of patients in crisis. An endowment ensures that no matter what other priorities are being met, individual patients in crisis will always have a place to turn.



What will the fund be used for?: The Patient Crisis Care Endowment serves as an emergency fund for patients who are in need to pay for necessary items/services not covered by insurance or other payors and identified by the UPMC St. Margaret social work department. Examples: durable medical equipment such as stair glides; prescriptions, insulin, temporary home care, hearing aids, eyeglasses, etc. Exclusions: transportation, hospital or doctors' office fees/co-payments.

Mission: To be a valued source of support for UPMC St. Margaret and the health and wellness of the communities it serves.

The Patient Crisis Care Endowment



Preserving the legacy of hope, healing and independence



Members of the UPMC St. Margaret social work team.

How will it work?: Social workers will identify patients in need and provide them support as outlined in the fund guidelines. They will then provide an annual report to the foundation to document how the endowment generated funds have been utilized.

The Goal: The objective is to raise \$3 million for the Patient Crisis Care Endowment by 2025 that will generate approximately \$127,000 per year. By achieving this goal and continuing to invite donations to the endowment, we can ensure that the heartbreaking gaps in care and support are met with hope, healing, and independence, not just for now but in perpetuity.

\$3 million!



How can I help?: We invite you to be as generous as possible in making a pledge over three years to the Patient Crisis Care Endowment. We ask that it be a pledge that is meaningful to you. This gift will mean everything to a patient who can't afford their cancer medication, IV antibiotics, home health visits after a colostomy, and much more. Your pledge today will keep on giving for years to come.

Together, we can continue our legacy of making a profound difference in the lives of those who need it most, providing them with the care, hope, and independence they deserve. Thank you for considering this important investment in our community's well-being.

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filling in the gaps with hope, healing and independence

Patient Crisis Care Endowment Gift Agreement

This Gift Agreement is made on _____ (Date) by and among _____ (the Donor(s)), and St. Margaret Foundation (the Foundation).

The Donor and the Foundation agree to the following:

Donor Commitment

The Donor(s) hereby pledges to the Foundation the sum of \$ _____ over _____ (if of years), which is to be designated for the Patient Crisis Care Endowment. Pledges may be made over three years or less.

Accepted Gifts

My gift will be made in the form of:

☐ Personal or company check made out to St. Margaret Foundation

☐ IRA distribution to St. Margaret Foundation on _____ (approximate date)

☐ Stock transfer to St. Margaret Foundation

Please contact Seth Bowman of Spring Montgomery Street at 412-562-8121, (OTCR 0376, Activator: 7992-7105), Tax ID: 23-1530949

Gift Schedule

It is further understood and agreed that the gift will be paid in full on or before three years from the date of this agreement.

Recognition and Contact Information

Name(s) to be listed for recognition: _____

Address: _____ ☐ I/We wish to remain anonymous.

City: _____ State: _____ Zip: _____

Phone Number: _____ Email: _____

Birthday(s): _____

☐ I/We have enclosed our full commitment.

☐ I/We have enclosed the first installment of our commitment.

Signature: _____

Donor signature _____ Date _____

Gifts are tax deductible to the extent provided by law.

and by St. Margaret Foundation in your will

The Patient Crisis Care Endowment



Preserving the legacy of hope, healing and independence

SAFEGUARDING HEALING



Patients who are discharged to nursing homes often find that the nursing home won't take them unless their **IV antibiotic** is covered. This can be \$5,000 or more per patient. Many insurances do not cover this even though most nursing homes will not accept patients without coverage for IV antibiotics.

The Patient Crisis Care Endowment will provide security for patients in need of:

- Expensive medicine
- IV antibiotics
- Therapeutic synthetic pets to calm anxiety
- Patient food pantry
- Fresh produce at health clinics

KEEPING SENIORS IN THEIR HOMES

Paul experienced complications after multiple surgeries. He came to St. Margaret from a skilled nursing facility, a stay that depleted what little savings he had because it was not covered by his insurance. He couldn't return home because there is a flight of steps to access his bathroom. St. Margaret Foundation provided a stair glide for his home, enabling him to live independently

again. The **Patient Crisis Care Endowment** will provide consistent funding for necessary items not covered by insurance such as:

- Stair glides
- Home health visits from a nurse
- Walker replacement
- Tub benches
- Meals on Wheels
- Medical bed for home



WHEN THERE'S NOWHERE LEFT TO TURN



Amy had been staying at a skilled nursing facility but could not afford the \$20,000 bill. Without warning, she was dropped off at the entrance to St. Margaret. She was eligible for disability benefits but needed assistance applying for it. St. Margaret Foundation covered the cost of a personal care home while a St. Margaret social worker assisted her with the disability application. **The Patient Crisis Care Endowment** will provide funds for unexpected occurrences like this so patients don't have to hear "no."

stmargaretfoundation.org/donate

I've been a nurse for over 18 years will and before coming to UPMC I had never encountered a hospital with a foundation like St. Margaret's. Patients face impossible decisions, such as **"do I pay for food this month, or do I pay for my medicine?"** They often simply do not get what that they need and have poor outcomes, frequently finding themselves right back in the hospital.

Thanks to St. Margaret's, our team can offer a holistic approach to clinical care and discharge. We work hard to see every patient within 24 hours of admission to the hospital, inquiring about housing, transportation, food insecurity, and access to utilities. We are in contact with physicians and nurses who know to reach out if they see a patient in need, **knowing that support can mean something different for every patient in need.**

- Bethany Rose

Director of Clinical Care & Coordination & Discharge Planning



FUNDING PLAN

Target Endowment Size: **\$3,000,000**

Annual Return, anticipating 4.25% yield: **\$127,000**

Gifts and Pledges* Needed

# NEEDED	\$ AMOUNT	RECOGNITION	TOTAL \$
2	\$500,000	Chairman's Circle	\$1,000,000
3	\$250,000	Founder's Circle	\$750,000

Securing these gifts will determine the target endowment size.

4	\$100,000	Ambassador's Circle	\$400,000
7	\$50,000	Patron's Circle	\$350,000
20	\$25,000	Director's Circle	\$600,000
TOTAL			\$3,000,000



**Written pledges may be spread out over a period of up to three years.*

When we learned that the young children of our 34-year old terminally ill cancer patient didn't have beds—as all of their disposable funds had been spent on his treatment—we *were able to help*. St. Margaret Foundation enabled us to cover the cost of beds, sheets, pillows, and comforters for both toddlers."

- Bethany Rose

Director of Clinical Care & Coordination & Discharge Planning



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